

Positioning Intelligence at the Heart of security processes in order to revolution Cyber Defense



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## **World Class Team**



#### Wayne Chiang, Co-Founder

- Software Engineer / CyberSecurity
   Practitioner
- IEEE Info Assurance Author
- 10 Years Industry Experience
- Perpetual Optimizer



### Ryan Trost, Co-Founder

- Published Author (2009 & est. 2015)
- Industry Thought Leader (presented at SANS, Black Hat, DEF CON, ISACA ISRM, Interop)
- 15 years Industry Experience
- Managed General Dynamics & USG Security Operations Center (SOC)



### John Czupak, CEO

- 25+ years start up & cyber experience
- Broad executive level experience with Cisco, Sourcefire, Axent Technologies & more
- Extensive Go-To-Market background
- Garage band guitar player



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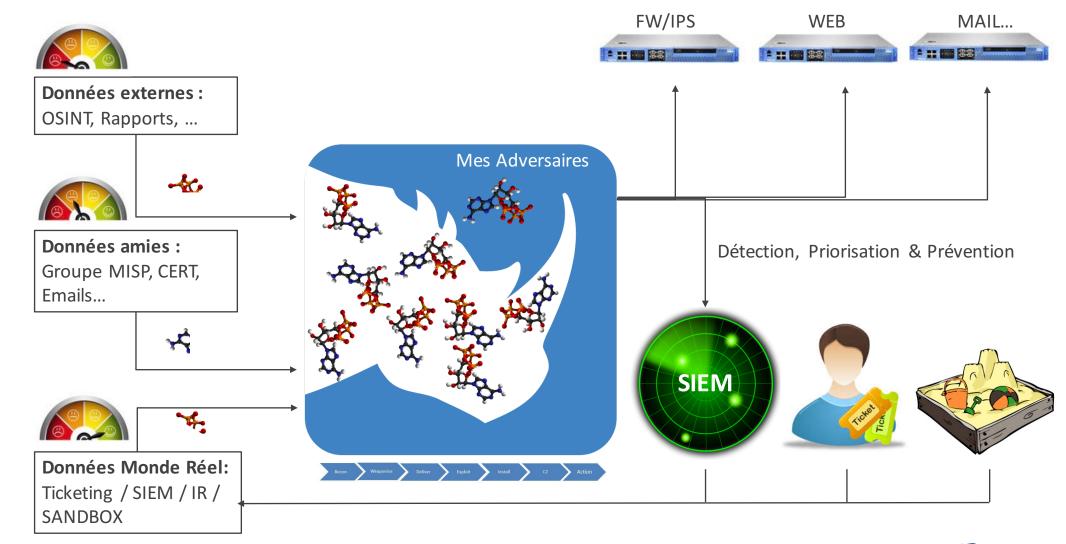


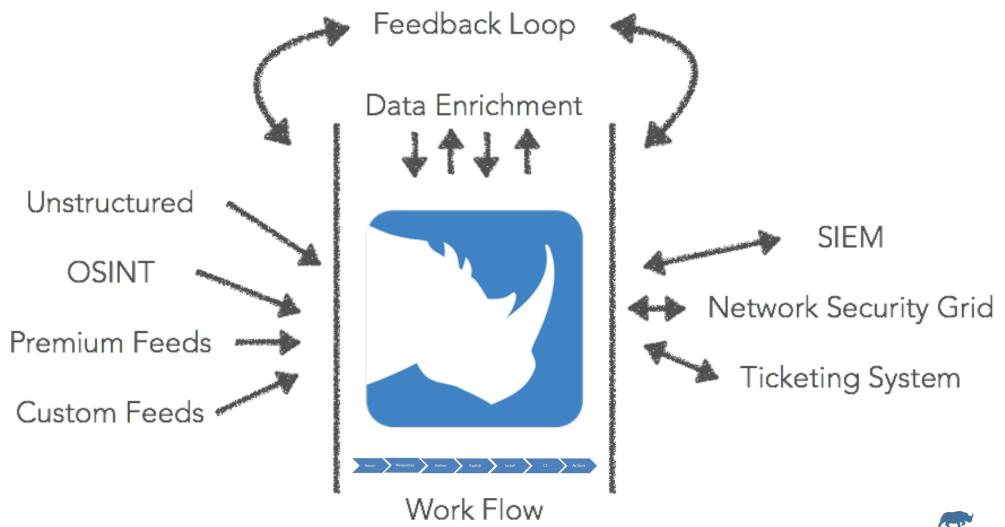


Weaponise Action Deliver Exploit Install C2 Recon Adversary Socio-Political Infrastructure Capability Technology THREAT QUOTIENT Victim









# Threat Intelligence defense maturity leverage

**Protect the Enteprise** 

Organizational Disposition

Project the Threat

Employ basic/traditional defenses

Total intelligence-driven cybersecurity

### **Partial**

- -CISO
- -Dedicated Vuln.
  Mngmt Capability
  -Basic security
  infrastructure

### Reactive

- -CISO
- -Dedicated Vuln. Mngmt capability
- Basic SOC/IRT capability
- -Perimeter enterprise security infrastructure
- -External threat indicator feeds/data

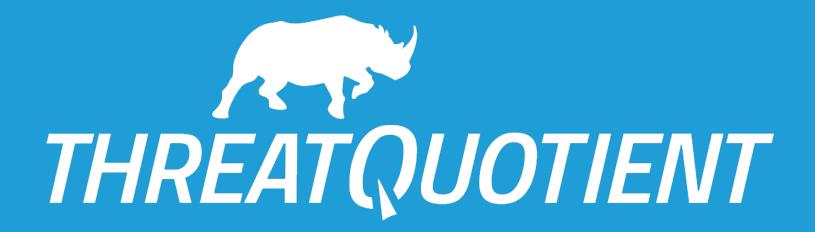
### **Proactive**

- -CISO
- -Dedicated Vuln.
- Mngmt capability -Advanced SOC/IRT
- capability -CTI Team
- -Perimeter/internal enterprise security infrastructure
- -External CTI consumption (context and indicators)

### **Adaptive**

- -CISO
- -Dedicated Vuln. Mngmt capability
- -SOC/IRT/CTI capability w/ total interoperability
- -Intelligence-integrated perimeter and internal enterprise security
- infrastructure
- -External and internal CTI consumption (context and indicators)





**Questions?** 

