



# Security data, wherever it is

Secure and Activate your shadow data



# FIC2023



# Trout Software

## Leadership



**Romain**  
CTO  
Tech Lead RezMed & Software  
Architect Tableau Software



**Theo**  
CPO  
Data Engineer & Data Scientist for 8  
years @ Amazon Robotics



**Florian**  
CEO  
Security Engineer (Google Chronicle),  
Harvard Graduate in Cybersecurity



## They trust us

**David Cross**, CISO Oracle Cloud

**Olivier Selignan**, former CTO Michelin

**Renaud Deraison**, former CTO Tenable

**Scott Blandford**, former CIO TIAA

**Ty Sbano**, CISO Vercel

**Kima Ventures**

And a few more

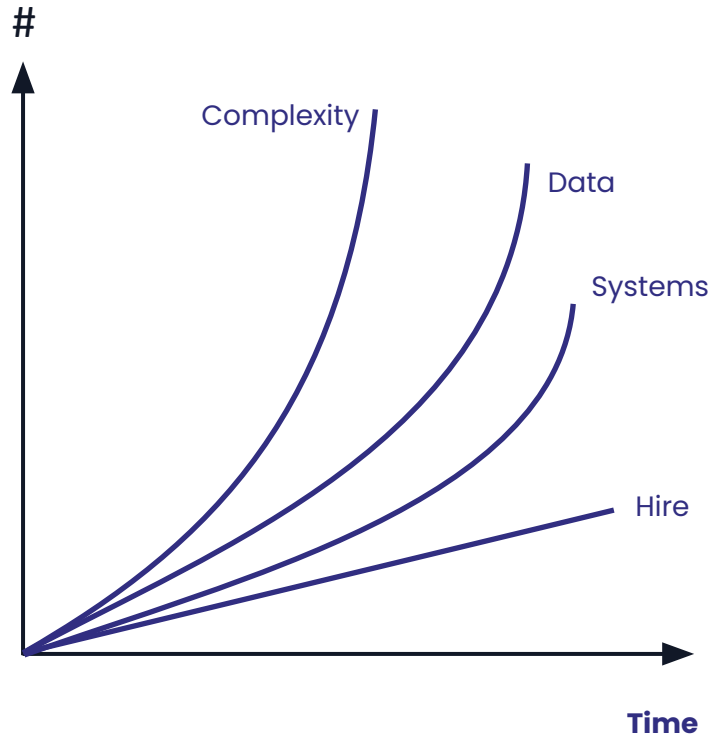
**THALES**



**FUTURE 40**  
by STATION F



# Companies environments are becoming more complex every day

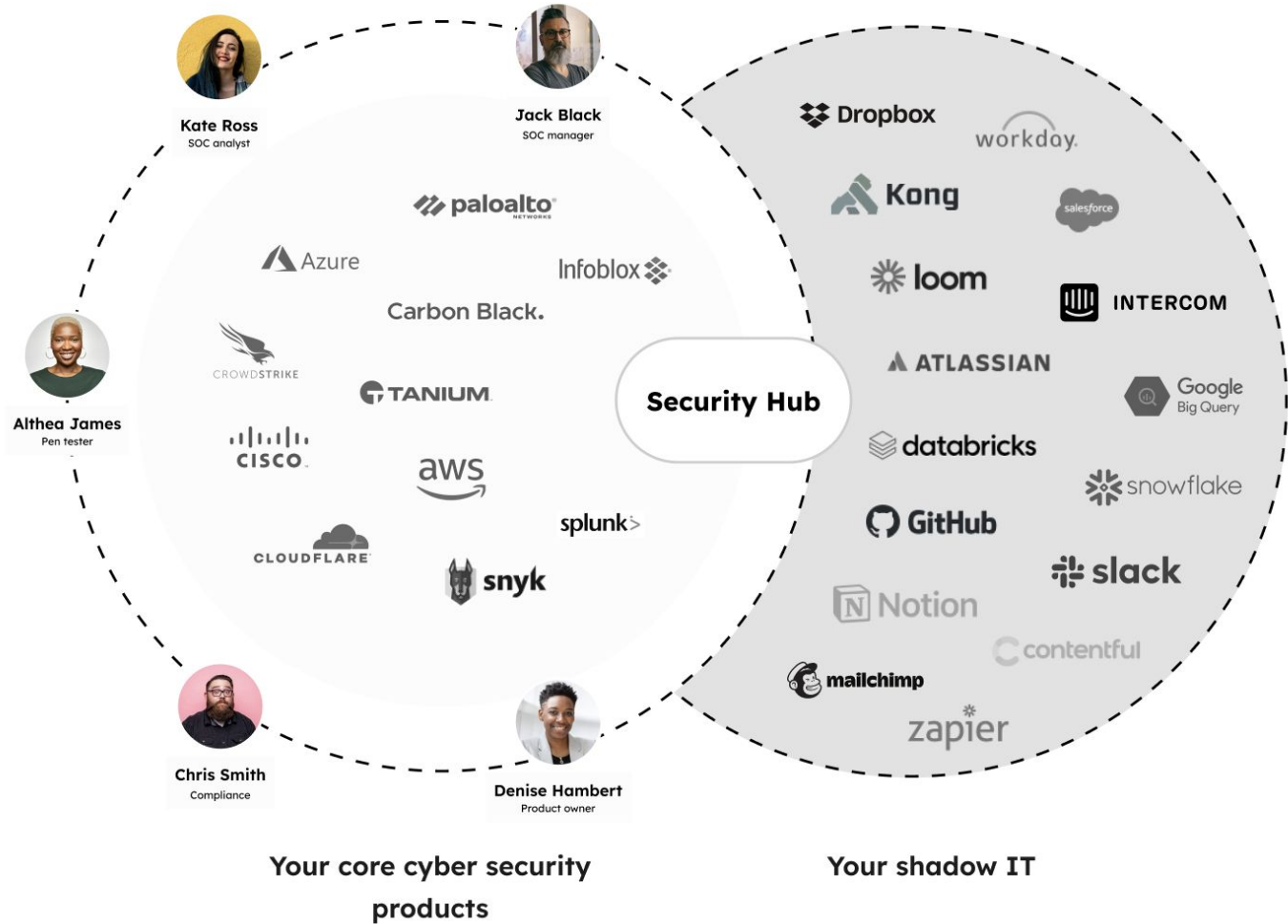


Security teams are frontline workers, handling the complexity of:

- Digitalization,
- Remote work,
- Fragmented business needs,
- Competition pace,
- Difficulty to hire,
- ...



# Shadow IT and data average 1/3 of company tools



# Thales use case

### Problem

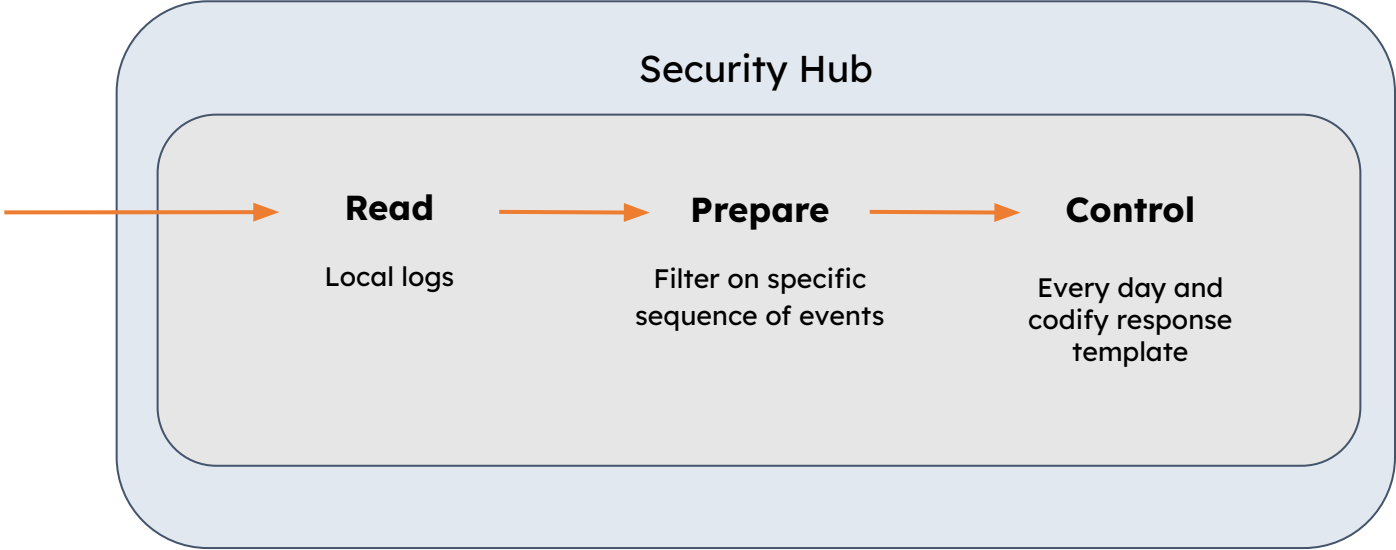
Thales needed to scale their remote maintenance capacities to deliver more efficient support, in a context of air traffic steady growth.

### Solution

Thales onboarded Security Hub on premise to connect to their logs, codify knowledge and controls, and allow teams on and off-site to collaborate on issues.

### Impact

Thales was able to reduce the time to find root cause from days to hours after operational incidents.



Support teams



Operation



# Trevipay use case

## Problem

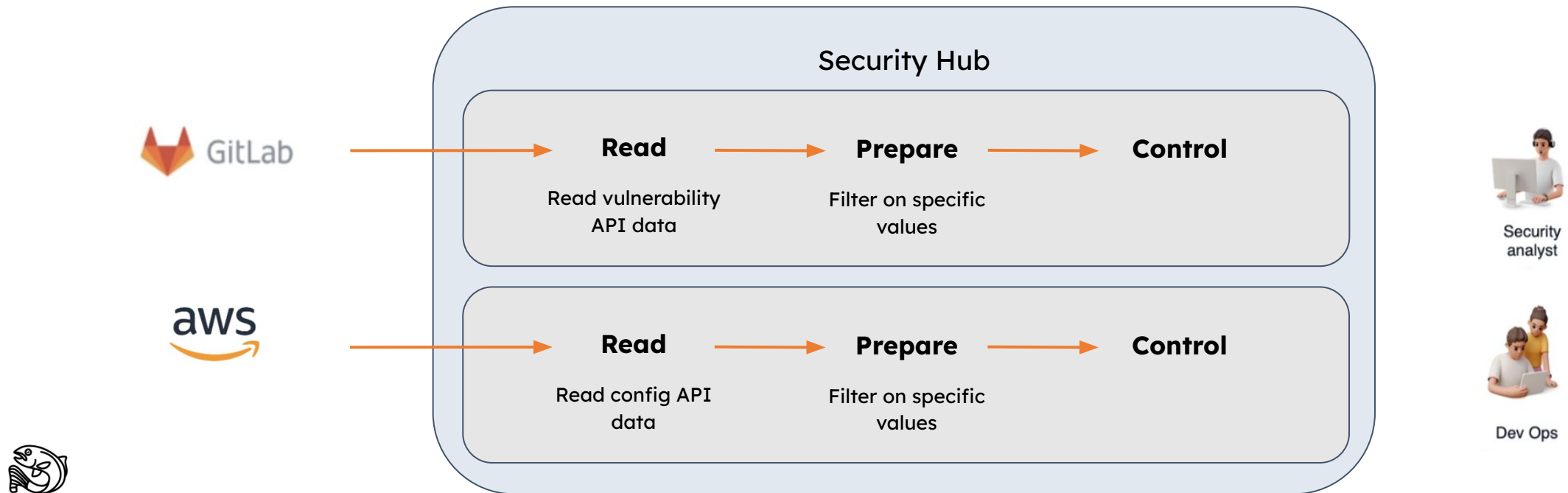
Trevipay needed to monitor the 500 (and growing) applications connected to their Azure AD environment.

## Solution

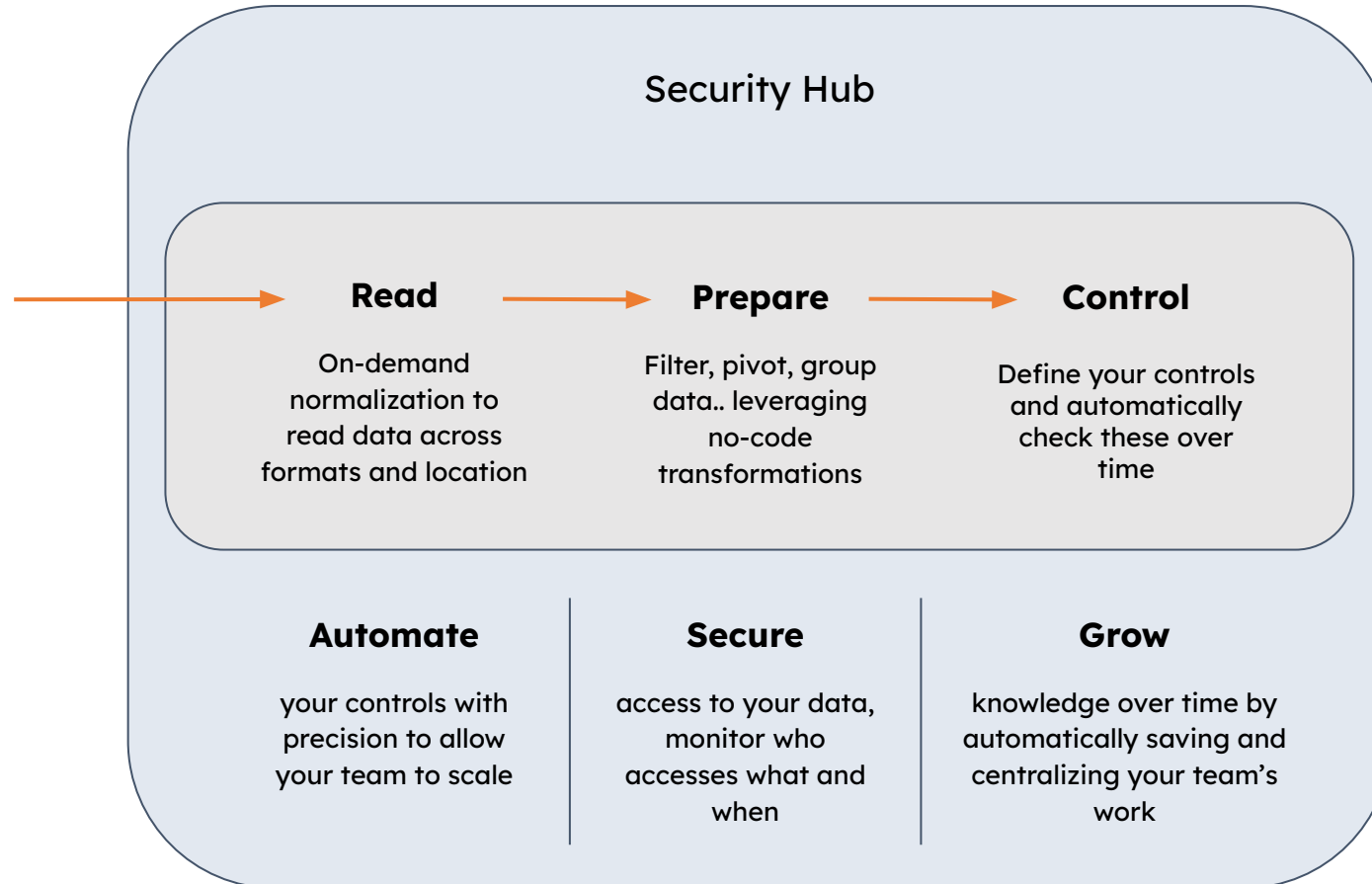
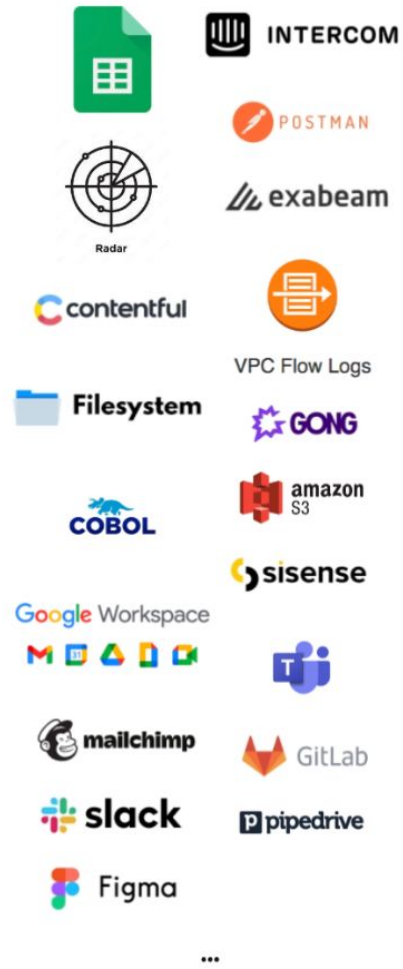
Trevipay onboarded Security Hub to connect to multiple APIs, define configuration they approved, and automate controls

## Impact

Trevipay was able to save hundreds of analyst hours per year.



# Security Hub to Control shadow data, at scale





# Unique technology for a specific use case

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WebAssembly (WASM) unlocks:

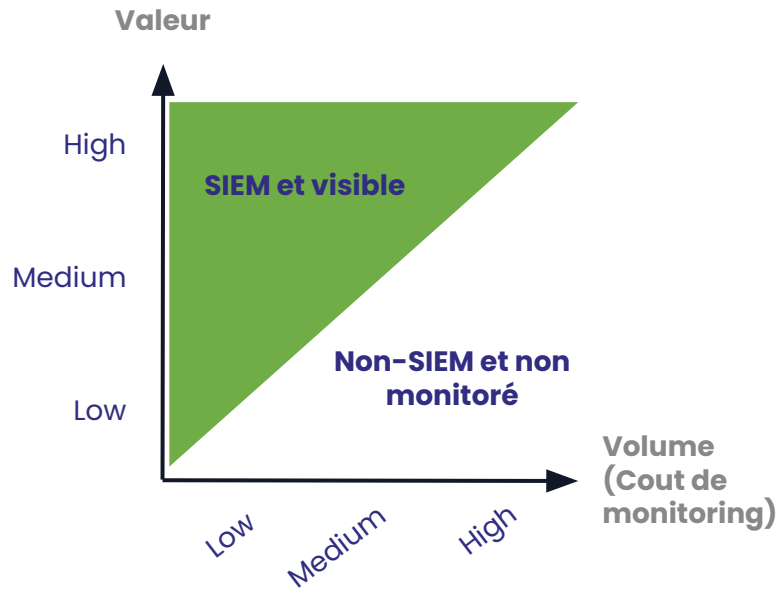
- schema on read, at scale
- rich, collaborative UIs
- it is really FAST



# Presence of a SIEM

## Etat actuel:

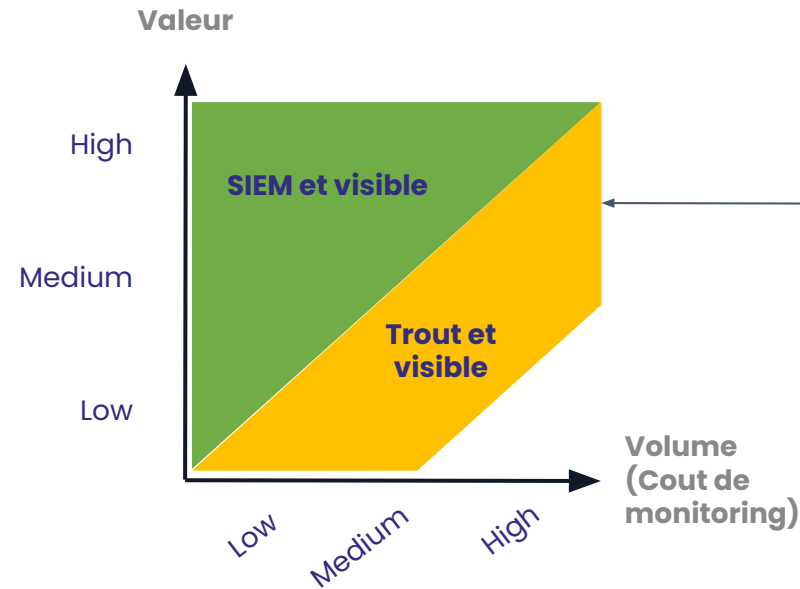
Matrice pour analyser le ROI d'ajouter vos systèmes dans votre SIEM



Matrice ROI sécurité des systèmes

## Etat proposé:

Étendre votre zone de contrôle avec un outil complémentaires de votre SIEM



Matrice ROI sécurité des systèmes

Trout Software est un outil spécialisé dans le monitoring de "long tail" et vous permet d'**augmenter votre zone de contrôle**.

Comment:

- Pas d'ingestion
- Normalization à la demande
- Licenses par utilisateur, pas à l'ingestion



# Merci

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**Trout Software**

